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the 2013
BISNOW POWER 60
 The Most Influential Players
 In Seattle Commercial Real Estate

Part 6: #51-60

This list is about 60 **remarkable** people making the Seattle commercial real estate world shine so brightly these days. It's about **individuals**, not firms. About **perception of influence**, not just dollars or square feet. A **snapshot** of today, not lifetime achievement. Yes, it's totally **subjective** and unscientific, but we hope therefore **provocative** and fun. Oh, and if you disagree with the results, there's always **next year**. Here's the first of six issues:

51. Maggie Walker, **Co-Chair, Waterfront Seattle.**



Will anything transform the look and feel of the city as much as being able to **see the water** and mountains again? Together with former mayor **Charley Royer**, this volunteer extraordinaire has been helping gather huge **citizen support** and funding over several years to **replace the Viaduct** with dramatic public spaces to reconnect the city with its origins and take it boldly into the future. **2020** here we come.

52. Bart Brynestad, **SVP, Panattoni.**

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For eight years prior to 2009 he did **64 buildings** and 7M SF, then nothing during the recession, but now symbolizes how the **industrial market has returned**. Suddenly he has projects in Snoqualmie, Everett, Auburn, Sumner, South Seattle, and Kent Valley. With the ups and downs he's seen and conquered, no wonder he can look so relaxed.

53. Bryce Phillips, **Founder, Evo.**




The **ski gear** and fashion product mogul has now also shown his skill at doing **hip urban renovations** like the **Kolstrand building** in Ballard and a skate park at the Fremont Collective under his retail store Evo on Stoneway, plus The Pass Life community at Snoqualmie. He seems to go as fast uphill in business as he does downhill on snow.

54. Patricia Loveall, SVP, **and** Matt Wood, SVP, Kidder Mathews.



With a combined **50 years experience**, and the backing of the largest **independent** brokerage in the NW, these veteran industrial

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brokers rep locals like Paccar and Univar on their outbound searches; giants like **DHL**, Cort, and **Home Depot** looking to locate here; and intraregional re-locations like for Eddie Bauer.

55. Bradley Karvasek, **VP, Equity Residential.**



Running the Pacific NW region for one of the biggest names in multifamily, he's as **active and adept** professionally as recreationally, overseeing entitlement, permitting, and building design for 380 units under construction and another **1,400 in planning**, and sourcing and acquisition of new properties.

56. Gary Carpenter, **EVP, and Michael McKee, CEO, Bentall Kennedy.**



These Seattle-based **capital guys** may be more active now in California managing **CalPERS** money, but here they remain a **behind-the-scenes** financial force involved in Via6, the Summit, and other office and multifamily projects. (As for the picture above, if we claim they're behind the scenes, how can we show you their faces?)

57. Kelly Mann (**pictured**), **Executive Director, ULI Northwest**; Kate Joncas, **President, Downtown Seattle Association.**

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One is a rising regional and national **ULI star** who's led the Northwest chapter as a force for smart growth and next generation leadership. The other is an upstate New York native who wanted to be an **archaeologist** but as an adult decided to deal with living civilizations and has successfully poured her passion into revitalizing downtowns.

58. Joe McWilliams, Managing Director, and Tay Yoshitani (pictured), **CEO, Port of Seattle.**



Forward thinkers seeking first-ever development of **350 unrestricted acres** out of their 4,000: plans for distribution and cargo facilities on 90 acres near the airport, to be followed by 25 and 75 acre opportunities at the **seaport** for light industrial and flex.

59. Matt McGregor, SVP, and Bill Condon, Managing Director, **Colliers.**



Are these the **next gen industrial leaders**? A **marathoner** and a triathlete who are a triple threat in tenant rep, leasing, and land, finding large swaths for clients in Sumner, Kent, and Renton, and currently **listing 7M feet** for the likes of LaSalle, ProLogis, Pannatoni,

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60. Maria Barrientos, **Founder, Barrientos.**



For **25 years**, she's been a **visionary** developer of small but influential urban multifamily, typically 20 to 200 units, active most recently in **Capitol Hill**, **Queen Anne**, and **Eastlake**, and known for working closely with neighbors and **caring** about attractive designs and pedestrian experience.

Confidential comments or suggestions: :
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